

# **ThunderSoft Industrial Solutions**

### EdgeX help ThunderSoft build solution efficiently

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World Leading OS Technology Provider											Thunder Soft		
											Smart Industry		
		VISION	<b>Mission</b> Enriching an Intelligent	World							Intelligent V	ision	
	MISSIO		Vision Empowering Every Devic Our Technology Values Customer Focus,	ce with							Smart	: IoT	
			Dedication Essential, Technology Driven	on Essential, logy Driven							Smart Ve	hicle	
				Global Car	rrier						Smart Pl	hone	
	Start-up Fast G			wing Expanding				Core Technology					
2008 Founded	2009 Japan Branch	2010 Strategic cooperation with Qualcomm	2011-2012 Strategic cooperation with Spreadtrum	2013 Joint Lab with Intel	2014 Joint Venture with Intel	2015 Joint Venture with arm	2016 Joint Venture with Qualcomm	2017 MM Solutions Acquisition	2018 Malaysia Branch	2019 Germany Branch	2020 Strategic cooperation with NVIDIA\GAC\SAIC\Di Di	2021 ThunderX	
		Investment from Qualcomm, arm&Spreadtrum	Joint Lab With Qualcomm	Joint Lab with Microsoft	:	IPO 300496	Rightware Acquisition		India Branch	Canada Branch	Non-public offering Raising RMB 1.7 billion	Forvision Acquisition	

### What We Do





# Build Customer Value via EdgeXFoundry



- Avoid vendor lock-in & dependencies
- Reduce bottlenecks in resources
- Support cooperation and handle antitrust law
- Support digital transformation by open source

- Increase flexibility & scalability
- Increase availability & attractiveness of talent
- Increase standardization, reuse & efficiency
- Increase innovation speed by maintaining legacy integration

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## How EdgeX help ThunderSoft

- Standard Device Definition File (Device profile, YAML)
  - Diverse southbound hardware ecosystem.
  - Readable device profiles can easily be converted from other systems.
- Defines standard service interfaces between modules (API Gateway)
  - Allow services to scale up and down based on device capability and use case.
  - Easy integrated plug-and-play software applications and value added services.

### Thunder Soft

- Flexible deployments
  - Device to Edge
  - ♦ Edge Native
  - Edge to Cloud





### ThunderSoft enhanced EdgeX



- Device discovery via COAP\mDNS;
- Device access authentication through cloud device certificate;
- Support industrial, building, home protocols;
- Video Streaming Bus;
- Containerized AI data processing services;
- Device Manager at Edge and Digital twinning with mainstream cloud services;
- Service Manager at Edge;
- Remote deployment tools;



## Case Study Medical diagnosis assist

### Thunder Soft

# **Problems and Solutions**

### Problems

- Lack of professional imaging doctors. Now the imaging data has increased by more than 30%, but the growth rate of radiologists is only 4%.
- High misdiagnosis and missed diagnosis rate. The total clinical misdiagnosis rate in China is 27.8%.
- Low diagnosis speed. The traditional method for doctors to outline and label each picture takes 3 to 5 hours on average.
- Lack of expert and the uneven distribution of medical resources. High-quality resources are concentrated in first-tier cities such as Beijing, Shanghai, Guangzhou, and Shenzhen.

### Solutions



- We provide professional hardware(Edge AI box) and AI analysis software, relying on medical experts and ThunderSoft algorithm training platform, with high algorithm accuracy and low missed detection rate.
- The end-to-end complete solution provides one-stop services such as local AI-assisted diagnosis, remote expert consultation, patient data submission, quality control review, result feedback, and patient inquiry.

## Software Architecture



#### Microservices

Based on containerized technology to be more manageable, extensible, and portable.

#### **Real-time Processing**

Optimization for multi-camera real-time video processing.

#### Security

Provide system isolation, full -disk encryption, code protection functions.

#### **Integrating Mainstream Cloud Services**

AWS/Tencent Cloud

#### **E2E** Solution

Provide device management, FOTA, application management, etc.





# **Product Application and Market Policy**

### Fetal Echocardiographic Diagnosis



The Product have been applied in 22 hospitals in Beijing, HeNan, JiangXi, SiChuan and GuangDong.

### ThunderSoft Advantages

- More than 40 Top medical experts team support
- Mature Channel cooperation in medical
- More than 100,000 image files for fetal echocardiographic and Colon/ Gastric cancer
- Mature AI team and hardware team
- Mature Cloud platform, Edge platform and hardware device

#### And current progress is as follows:

- 6 channel partners
- Contact more than 180 hospital and 260 PCS EB-I have been applied in 28 hospital

Cancer Diagnosis (Endoscope)



The product have been applied in 5 hospitals in Beijing and JiangSu.

Market Policy

- Get class two equipment certification for Demeter in second half of 2021 and get class three equipment certification for EAB-I in first half of 2022.
- More that 20 medical SI and 10 channel partner, applied more than 1000 hospital before 2023.

#### And the Volume Forecast is as follows: :

- 2021: 500 pcs
- 2022: 3,000 pcs
- 2023: 20,000 pcs





# Case Study

**Smart Robotics** 





### **ROS2** Overview





# The communication between robot and IoT devices

Through the connection between EdgeX and ROS2, a southbound network that supports both IoT communication protocols and robot messages is formed



# Building a RaaS platform via EdgeX

- Through the EdgeX northbound network, the Export Service of EdgeX is used to communicate with cloud services and connect with third-party systems. It is convenient for robot control and status monitoring to connect with platforms of various application scenarios.
- Through the EdgeX southbound network, robots can interoperate with IoT devices outside the range of ROS2, for obtain environmental data, and assist robots in making behavior decisions.
- For ROS2, it is completely decoupled from cloud services, and the tasks of data reporting and obtaining instruction messages are delegated by EdgeX. ROS2 will focus more on the processing of tasks such as robot self-navigation and obstacle avoidance.
- For developers of applications, it is no longer required to understand the ROS2 system or implement the ROS protocol Messages to communicate with robots.



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# Case Study

### Smart Building



# Edge-Native Diagram







## Customer Success Story : Shanghai GEM Park

#### Customer

The owner of Shanghai GEM Park is a well-known automotive system software provider in China. This building is its headquarters building, hoping to convey the high-tech image of the company to customers through smart space services. Shanghai GEM Park has 6 floors, 1652 desks, 39 meeting rooms, and 50 parking spaces



### Challenge

2022/8/23

**Cost of acquisition** Not only the cost of the devices needed to establish the IoT, but also SaaS, installation, and training costs.

**Cybersecurity concerns** Every device connected to the IoT is a potential entryway for a malicious attack. Before companies branch out their IoT and begin collecting huge sums of data, cybersecurity takes precedence.

**Al Integrations** Due to the application of artificial intelligence, the camera is no longer just a monitoring device but as a datadriven sensor.

#### Solution



### What's Next



- 《How to run EdgeX2.1 via Docker on Android》
- 《How to run EdgeX2.1 via iSula on openEuler》
- Lightweight EdgeX's API Gateway via Traefik
- Device Discovery by openHarmony Distributed Soft BUS
- EdgeX 2.1 performance and stability test on Intel core 11 i5



# Thank You

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